



# WIN Corporate Hotels

WIN has a programme of over 28,000 hotels available, many thousands of which offer discounted or added-value rates. The hotels included in the programme are in all key corporate cities around the world and range in category, quality and location to suit the needs of all our international Agency Partners and their clients.

## The WIN Corporate Hotel Programme:

WIN utilises its strength and buying power through its international network to manage a negotiated rate hotel programme on behalf of 6,000 travel agents worldwide.

Our Agency Partners specialise in providing the highest level of service to their clients, both locally and internationally which includes the need to offer the very best rates to suit their clients' travel itineraries. The programme produces over 3.1 million room nights annually and is recognised as one of the most successful programmes across the travel industry, by hotel suppliers, Agency Partners and clients alike.

Our Agency Partners have clients from a wide range of industries including: fashion, construction, pharmaceutical, film and music, financial, technology, manufacturing, retail, legal and insurance and the hotel programme offers flexible rates to cater to the ever-changing needs of today's business travellers.

The WIN hotel programme offers negotiated rates at over 28,000 hotels worldwide and we work with a range of properties from large well-known chains such as IHG and Accor through to boutique and individually styled properties to cater for the range of accounts and industries that our Agency Partners manage. The programme is also available via an online directory.

***One of the most successful programmes across the travel industry***



**win**  
travel  
network

## The benefits of our unique hotel programme include:

- Competitive fully flexible corporate hotel rates in 28,000 hotels worldwide
- Last room availability ensuring that clients get as much availability as possible when destinations are busy
- Cancellation terms ensure that penalties are avoided if an itinerary changes at the last minute
- Three to five star branded and independent properties
- Added-value benefits including: complimentary breakfast, Wi-Fi and more\*
- Access to the benefits offered by hotel loyalty programmes
- Value recognition by hotels of the WIN programme clients
- Bookable via WIN Agency Partners
- Hotel content and information available via the Online Hotel Directory

\* *Added-value benefits are offered at the discretion of the hotel subject to availability*

### **For further information on the programme, please contact us via:**

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