



WIN International Network

WIN, the Worldwide Independent Travel Network, is a group of like-minded travel agencies from around the world representing over 70 countries and growing rapidly. Our mission is *'to be recognised as the most successful, innovative and respected travel network in the world, delivering a high-performance service and product.'*

WIN – The Facts:

- Established in 1985
- Represented via Partners in over 70 countries worldwide and constantly growing
- 6,000+ travel management companies and travel agents located across the globe
- Employing 30,000+ staff members
- Combined turnover of more than US\$15 billion annually

The WIN Programmes:

- **WIN Corporate Hotels:** offering rates at over 28,000 properties mainly in city locations. The rates are privately negotiated and offer added value as well as competitive discounts.
- **WIN Lifestyle Collection:** offering added-value rates in a selection of boutique and deluxe properties in cities and resorts, aimed at VIPs and Executives for business or leisure trips.
- **WIN FareShare:** an airfare sharing platform offering best local market fares and availability across the network.
- **WIN Data Reporting:** providing consolidated dashboard and drill-down reporting across multiple markets.
- **WIN Local Experts:** a network of specialists who can assist with any local needs, whether it be ground transportation, private chauffeurs, translators or sightseeing, to name just a few services available.
- **WIN Meetings and Events:** providing guidance on booking groups, meetings, conferences, incentives and events as well as offering technology recommendations via centrally negotiated contracts.
- **WIN Suppliers:** a programme of preferred relationships with suppliers including technology providers, ground transportation, air charter, international payments, after-hours services plus many more.

WIN International Network:

The Travel Management Companies (TMCs) in the WIN network anticipate the needs of their diverse global customer base by using the ability to combine global reach with local knowledge and expertise.

Participation in the WIN network is by invitation and restricted to established travel companies with professional operations and a pro-active approach to service solutions.

WIN has grown over the years through the participation of like-minded independent travel agencies and TMCs who can work together through sharing best practice and solutions across the globe.

Our TMC Partners take advantage of the exclusive opportunities that WIN provides to work together with a clear and common strategy: to deliver a wider variety and a better quality of service to clients; the development of improved systems and to negotiate better supplier deals on behalf of both local and global clients.



Through WIN, Clients benefit from:

- A 'Locally Global' service – WIN Partners have a strength in their market locally whilst offering a collaborative approach to global account servicing
- A tailored service to suit your needs locally and globally
- Localised and personalised service using best-in-market technology including self-booking tools
- Data consolidation – bringing local data into a global platform for reporting benefits
- Collective purchasing benefits for global supplier deals and rate negotiations
- Access to negotiated hotel rates in over 28,000 hotels globally as well as to VIP rates in lifestyle and boutique properties for top executives
- Access to local airfare content and availability from countries outside of your own programme
- Access to solutions that cover duty of care and after-hours servicing, either locally or globally
- Access to Local Experts for ground logistics or management of conferences and groups
- A nominated global account manager who will liaise with local countries on your behalf

Through WIN, TMC Partners have access to:

- Networking and participation in multi-country account servicing
- Global buying power for technology solutions and supplier programmes
- Better inventory and fares for airlines outside of their local market
- Local market expertise, intelligence and support in destinations around the world

The WIN International Network presents a strong, unified group of independent TMCs. Our current partnership is made up of over 70 countries and growing rapidly. Our approach is one of providing an experienced and professional service, managed by locally skilled TMCs whilst utilising technology platforms to consolidate processes and data under one global brand – **WIN**.

For further information, please contact us via:

Worldwide Independent Travel Network (WIN)

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T: +44 20 7324 3955

W: www.wintravel.org

Countries represented by the WIN network:

- | | |
|--|---|
| <input checked="" type="checkbox"/> Afghanistan | <input checked="" type="checkbox"/> Mozambique |
| <input checked="" type="checkbox"/> Algeria | <input checked="" type="checkbox"/> Namibia |
| <input checked="" type="checkbox"/> Angola | <input checked="" type="checkbox"/> Netherlands |
| <input checked="" type="checkbox"/> Australia | <input checked="" type="checkbox"/> New Zealand |
| <input checked="" type="checkbox"/> Austria | <input checked="" type="checkbox"/> Niger |
| <input checked="" type="checkbox"/> Bahrain | <input checked="" type="checkbox"/> Nigeria |
| <input checked="" type="checkbox"/> Benin | <input checked="" type="checkbox"/> Philippines |
| <input checked="" type="checkbox"/> Botswana | <input checked="" type="checkbox"/> Poland |
| <input checked="" type="checkbox"/> Brazil | <input checked="" type="checkbox"/> Qatar |
| <input checked="" type="checkbox"/> Bulgaria | <input checked="" type="checkbox"/> Rwanda |
| <input checked="" type="checkbox"/> Burkina Faso | <input checked="" type="checkbox"/> Saudi Arabia |
| <input checked="" type="checkbox"/> Burundi | <input checked="" type="checkbox"/> Senegal |
| <input checked="" type="checkbox"/> Cameroon | <input checked="" type="checkbox"/> Serbia |
| <input checked="" type="checkbox"/> Canada | <input checked="" type="checkbox"/> Sierra Leone |
| <input checked="" type="checkbox"/> Cape Verde | <input checked="" type="checkbox"/> Singapore |
| <input checked="" type="checkbox"/> Central African Republic | <input checked="" type="checkbox"/> South Africa |
| <input checked="" type="checkbox"/> Chad | <input checked="" type="checkbox"/> South Korea |
| <input checked="" type="checkbox"/> China | <input checked="" type="checkbox"/> South Sudan |
| <input checked="" type="checkbox"/> Congo | <input checked="" type="checkbox"/> Spain |
| <input checked="" type="checkbox"/> Costa Rica | <input checked="" type="checkbox"/> Sudan (North) |
| <input checked="" type="checkbox"/> DR Congo | <input checked="" type="checkbox"/> Switzerland |
| <input checked="" type="checkbox"/> Equatorial Guinea | <input checked="" type="checkbox"/> Taiwan |
| <input checked="" type="checkbox"/> Ethiopia | <input checked="" type="checkbox"/> Tanzania |
| <input checked="" type="checkbox"/> France | <input checked="" type="checkbox"/> Thailand |
| <input checked="" type="checkbox"/> Gabon | <input checked="" type="checkbox"/> Togo |
| <input checked="" type="checkbox"/> Gambia | <input checked="" type="checkbox"/> Turkey |
| <input checked="" type="checkbox"/> Germany | <input checked="" type="checkbox"/> UAE |
| <input checked="" type="checkbox"/> Ghana | <input checked="" type="checkbox"/> Uganda |
| <input checked="" type="checkbox"/> Greece | <input checked="" type="checkbox"/> UK |
| <input checked="" type="checkbox"/> Guinea | <input checked="" type="checkbox"/> USA |
| <input checked="" type="checkbox"/> Guinea Bissau | <input checked="" type="checkbox"/> Vietnam |
| <input checked="" type="checkbox"/> Hong Kong | <input checked="" type="checkbox"/> Yemen |
| <input checked="" type="checkbox"/> Hungary | <input checked="" type="checkbox"/> Zambia |
| <input checked="" type="checkbox"/> India | |
| <input checked="" type="checkbox"/> Indonesia | |
| <input checked="" type="checkbox"/> Ireland | |
| <input checked="" type="checkbox"/> Ivory Coast | |
| <input checked="" type="checkbox"/> Japan | |
| <input checked="" type="checkbox"/> Kenya | |
| <input checked="" type="checkbox"/> Lebanon | |
| <input checked="" type="checkbox"/> Liberia | |
| <input checked="" type="checkbox"/> Malawi | |
| <input checked="" type="checkbox"/> Malaysia | |
| <input checked="" type="checkbox"/> Mali | |
| <input checked="" type="checkbox"/> Mauritius | |
| <input checked="" type="checkbox"/> Morocco | |

